



Rural Digital Opportunity Fund-What it means for Maine

February 23, 2021

Discussion Topics

- Overview of RDOF
- RDOF Results
- What's Next?



Consolidated at a Glance









Experienced Team

3,400 employees

23-state fiber network

spanning 46,600 miles and more than 1.5 million connections

Financially Secure

public Company (NASDAQ: CNSL)

125 years of innovation and growth

Responsive, Local, Committed

\$1.5 million annual community investments



RDOF Overview

The **Rural Digital Opportunity Fund** is a **Federal Communications Commission** program designed to close the digital divide in the United States by in the construction of rural broadband networks.

The budget allocated for this funding initiative amounts to \$20.4 billion.

The RDOF will be split into two distinct phases:

Phase I

 "Up to" \$16 billion will be made available to providers during this phase, which will likely last several years. Exclusively includes census blocks that are completely unserved by an existing broadband provider

Phase II

• \$4.4 billion, alongside any remaining Phase I funds, will be allocated during this second and final phase of the RDOF. Phase II will include remaining areas not completed in Phase I, as well as census blocks that are "partially serviced".



RDOF Mechanics

How?

A reverse auction

Where?

Phase I RDOF addressed **high cost Census Blocks** (CB) that are "unserved" meaning **no locations** in that CB have access to **25/3 service.**

When?

The Auction opened **October 22, 2020** and final awards were announced December 20, 2020.

First Construction year begins in 2022



RDOF Mechanics (Cont.)

What is a Reverse Auction?

One buyer (in this case, the federal government) is attempting to drive down the price of the service, which is distributing broadband infrastructure to rural Americans. To accomplish this, bidding will be opened to **multiple sellers**, who are competing against each other to provide the best balance of technological robustness to price.

What is a high cost census block?

• A census block where the modeled cost per location is between \$40 (\$30 in tribal areas and areas less than 10M/1M) and \$212.50 per month (\$222.50 in tribal areas and CBs without 10/1 service).

For reference, in CAF II this was between \$52.50 and \$146.10 per month.



RDOF Compliance

Awardees of the auction funding will be required to offer broadband to all the locations in their winning census blocks;

Reporting requirements which include:

- submitting a list of geocoded locations each year
- making a certification when the support recipient has met service milestones
- submitting the annual FCC Form 481 report



RDOF Build Timeframes

Required to offer broadband service to:

40% of the modeled locations in a state by the end of the third full calendar year following funding authorization (2024)

60% 2025

80% 2026

100% 2027

10 years of support, in monthly installments.



RDOF By Provider in Maine

1G Low Latency Tier

Consolidated Communications

- \$31,067,177.00 in ten year support
- 1,532 census blocks
- 11,513 locations

Pioneer Wireless, Inc.

- \$5,543,142.00 10 year support
- 243 census blocks
- 1,638 Locations





RDOF By Provider in Maine

Other Awards

Redzone Wireless

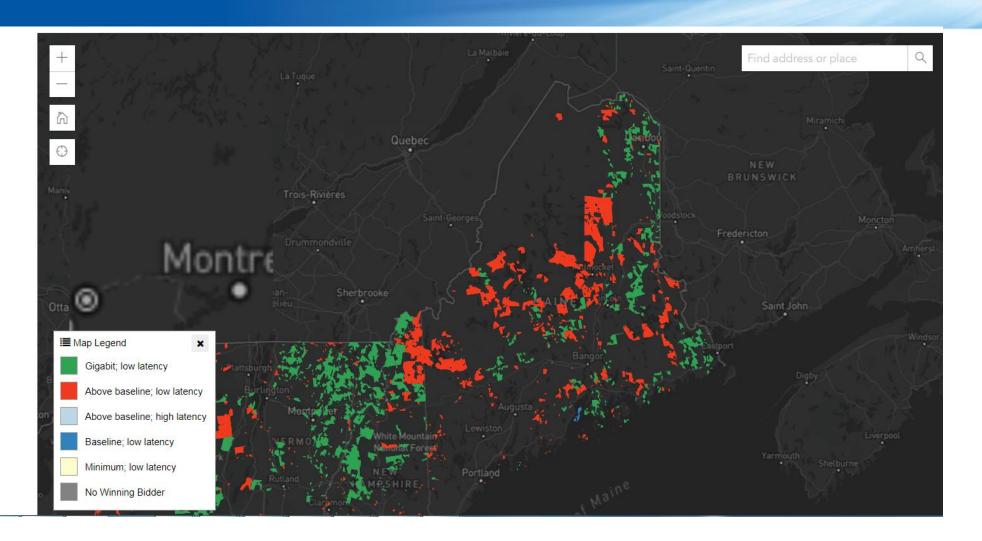
- \$507,752.00 ten year funding
- 39 census blocks
- 755 locations

Starlink Services, LLC

- 1,978 census blocks
- 13,849 locations
- \$34,057,837.30 ten year funding



RDOF MAP



https://www.fcc.go v/reportsresearch/maps/rdo f-phase-i-dec-2020/



What's Next?

Additional Funds

• \$6.8B; rolled into phase II

Phase II

- \$4.4B
- Partial census blocks

Stimulus \$

- Mapping
- Low Income Programs
- Other Support

..... Group name





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